

24.05.2018

A. Quantitative

Parameter	Score Matrix	Weightage	Max Score
Upfront Cash Payment (Within 30 days of NCLT's approval)	>=35% of the Resolution Debt Amount >=30% <35% of the Resolution Debt Amount >=20% <30% of the Resolution Debt Amount >=10% <20% of the Resolution Debt Amount >=5% <10% of the Resolution Debt Amount <5% of the Resolution Debt Amount No cash recovery	10 8 6 4 2 1 0	350% 35
NPV Factoring of remaining consideration amount (Based on following tiered rate of discount)	>= 70% of Resolution Debt Amount >=65% < 70% of Resolution Debt Amount >=60% < 65% of Resolution Debt Amount >=50% < 60% of Resolution Debt Amount >=40% < 50% of Resolution Debt Amount >=30% < 40% of Resolution Debt Amount >=20% < 30% of Resolution Debt Amount < 20% of Resolution Debt Amount	10 9 8 6 4 3 2 0	350% 35
Period Over 30 days to 2 years > 2 years upto 5 years Above 5 years	Rate of Discount 8% 10% 20%	10 8 4 2 0	100% 35
Fresh Equity Infusion for improving operations	>= 15% of Resolution Debt Amount >=10% < 15% of Resolution Debt Amount >=5% < 10% of Resolution Debt Amount >=1% < 5% of Resolution Debt Amount No infusion	10 8 4 2 0	100% 35

B. Qualitative

Parameter	Score Matrix	Weightage	Max Score
Ability to turnaround distress companies / relevant experience in the concerned industry (Managerial competence and technical abilities, key managerial personnel / Track record in implementing turnaround pf stressed assets	Range 0- 10	100%	10
Standing of bidder / Group in sector / Adherence to financial discipline / External rating if any / record of regulatory compliance / whether NPA including group companies , <12 months etc.	Range 0- 10	100%	10
Grand total			100